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**Job Title – Snowsports Sales**  
**Application deadline – 8<sup>th</sup> June 2016**

**Overview**

The Ticket to Ride Group represents a collection of specialised adventure, travel and lifestyle organisations; independently offering surf, ski and snowboard training, with a focus on globally recognised qualifications, worldwide travel and a positive impact on the local community. With continued growth and an ever-expanding portfolio of experiences we have reached a really exciting point and as a result we are looking for someone to join our Exeter-based team. Someone who can sell ice to eskimos, has a passion for snowsports, a thirst for adventure, and a "can do" attitude. If you think you have what it takes then read on.

**Company Overview:** [www.tickettoridegroup.com/thewholegroup](http://www.tickettoridegroup.com/thewholegroup)

**Responsibilities**

***Snow Division Sales***

- Manage all Snow Sales across the Ticket to Ride Group (Ticket to Ride, Basecamp, Element Si Travel)
- Ensure monthly targets are hit
- Handle all enquiries from initial enquiry to final booking process
- Manage courses on the website and upload relevant course content

***Marketing***

- Use eMarketing campaigns to generate sales leads
- Represent TTRG at marketing events, including gap fairs and ski shows

***Operations***

- Assisting where necessary in any pre-departure support
- Overseeing Meribel and Banff operations

***General***

- Due to the company's flexible nature you may be required to work in other areas at the discretion of the company Directors.

**Place of Work**

TTRG Office, Exeter. With the option to work from Tolcarne Beach Cornwall during the summer months.

**Hours Of Work**

Your usual hours of work are from 09h00 to 18h00 Monday to Friday. Half days are considered to be 09h00 to 13h00. Due to the nature of the company's business you may be requested to work extra hours or at weekends at the company's discretion. You will be expected to work one Saturday every month. Additional days worked can be taken in lieu of holiday entitlement, or chargeable at £75 per day.

**Rate Of Pay**

Will vary between £18,000 - £25,000 dependent on experience, and will be paid monthly in the

final week of every month.

### **Commission**

Target-based commission and bonus are included as part of the job role, and will be discussed in the later interview stages.

### **Holiday Entitlement**

You are entitled to 20 days holiday at your own discretion, plus bank holidays. Holidays must be planned no less than 1 month in advance and should take project start and finish dates into consideration.

### **Application Procedure**

Send CV and Covering Letter to [jobs@tickettoridegroup.com](mailto:jobs@tickettoridegroup.com)

All Covering Letters and CVs will be considered, and those selected will be entered into a four tiered pipeline:

- 1 - Phone Interview** - which will take place up to Friday 10th June
- 2 - Informal Morning and Assessment** - TTR HQ Exeter - Wednesday 15th June
- 3 - Final Interview** - TTR HQ Exeter - Tuesday 21st June
- 4 - Job Conclusion** - by Friday 24th June - and starting as soon as possible thereafter